Add to Shopping Cart Order It Now Howing I tems	
llowing , tems	
lick on item	
Alutisias	10
)	Advartising Points Needad

Fig 1

Iten Advartising Point (Whitewater Kayak, Iten# 9999)

Based on historical data, we set mate

Mat 100 weers will access this detailed

web page every day. The number

of points needed to runan advertisement

on this web page is 5 points per

web page access. (If you specify that

your advertisement is to be included,

more than 50% of the time This web page

is accessed, the point's needed will

be 4 points per web pageaccess.)

Figz

Browse Category Hierarchy
Sparting goods
Watersports

boats
Clothing

watershaing

Advertising

Advertising

Advertising

Fig 3

20.5

THE NAME OF STREET WITH BUILDING

H...H H...H H...H Hr. Hr.

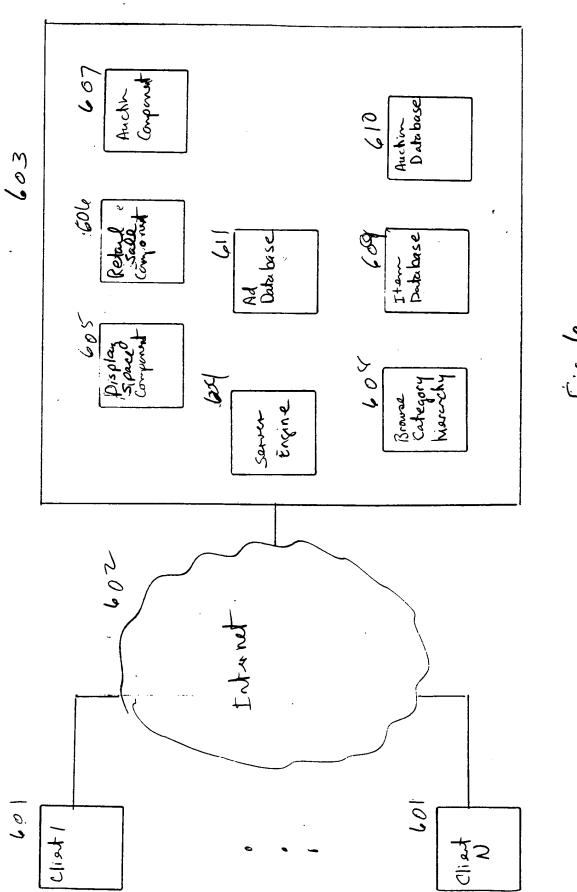
\_\_\_\_\_ Category Navertising Costs

browse catogory will be accessed 500 times prolay. The number of points needed to melude an advertisement on this web page is 10 points per access.

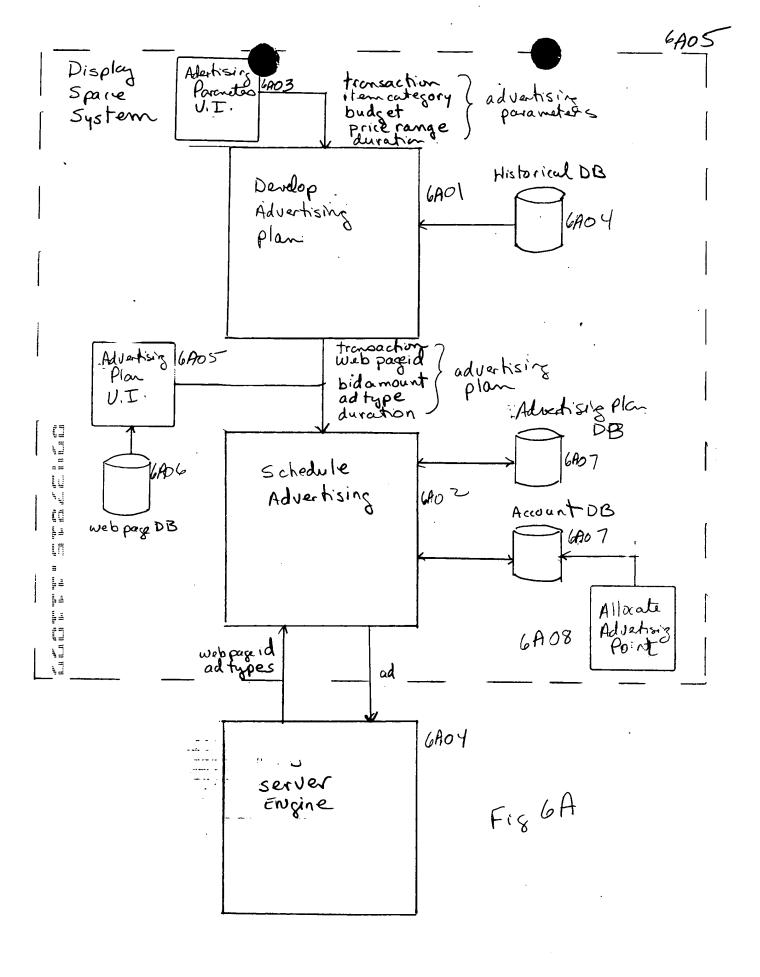
We extract that detailed web pages within this categor will be accessed 2500 times parday. The number of points needed to include an advert sent or detailed web pages within this categor is 3 points peraces.

Fig 4

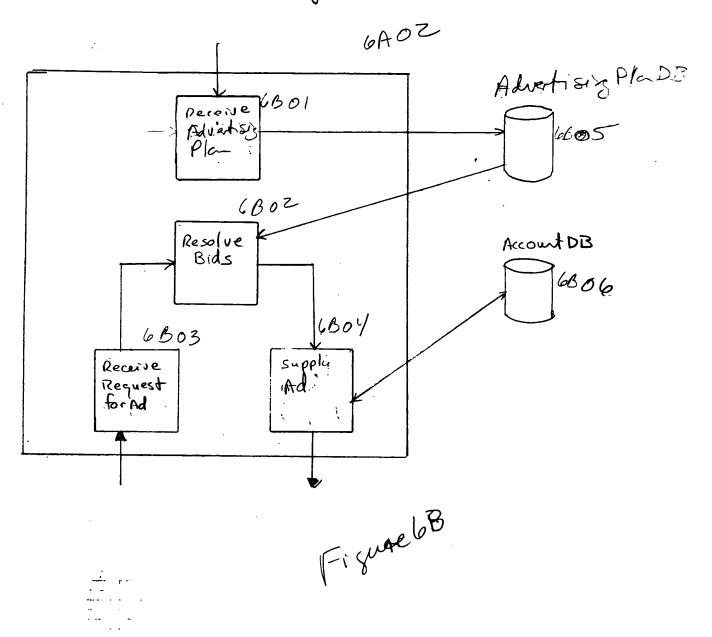
	500	) -
	Advertise Your Aucton	
F	Your Accumulated Ad Points 50,000	
	Item None: Whitewater Kayak Cover 501	
	Advertise on web pages for	
	Iten# . 502	
	Category # watersports 503	· · · · · · · · · · · · · · · · · · ·
	start Time:	
	Advertise on the following percentage of, ueb pages (1-100)	
	Bold 506 505 Submit 508	
	Spenal Effects (Submit ) 308	
	me advertise ment will be 2500.	6509
:	advotism points.	
	(Benfirm) (Cancel)	<i>)</i>
	× .	



Fis 6



## Schedule Advertising



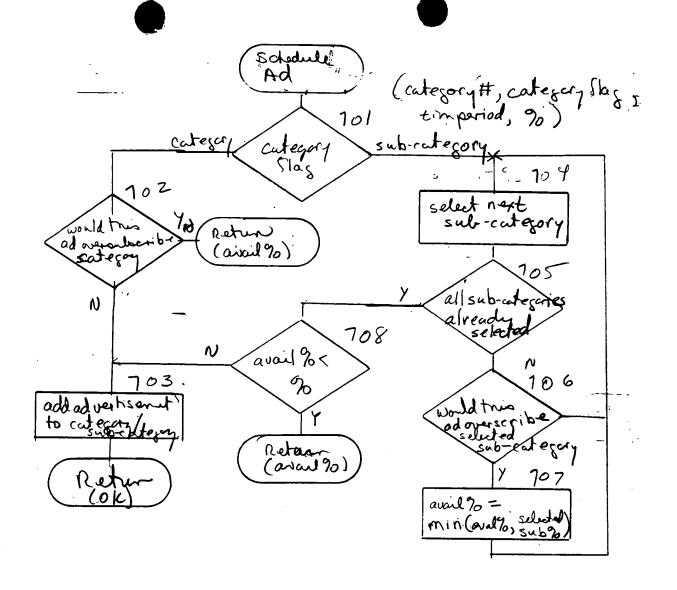


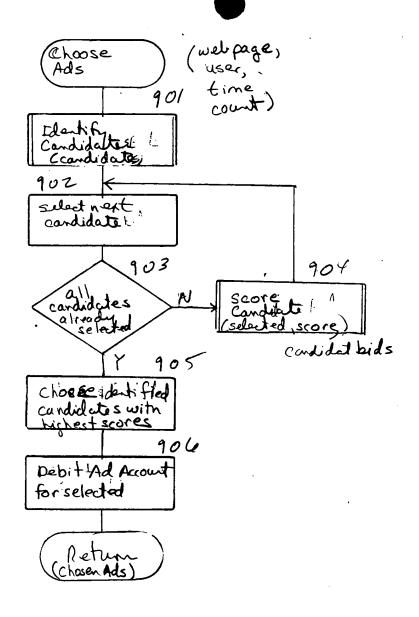
Fig 7

		80
Salvi	nit Advertising Plan	
Advertise What	AU1234	801
Advertise towhom	male with 18= age = 30	202
Advertise When	6/17/99 between 5am and 5pm	803
Adventise Where	detailed web pages in water sports	404
Enter 20 of web pageton which to odver his e Enter moxim number of accessed Enter Bid Amoun	200 40 b	8 08 Plain

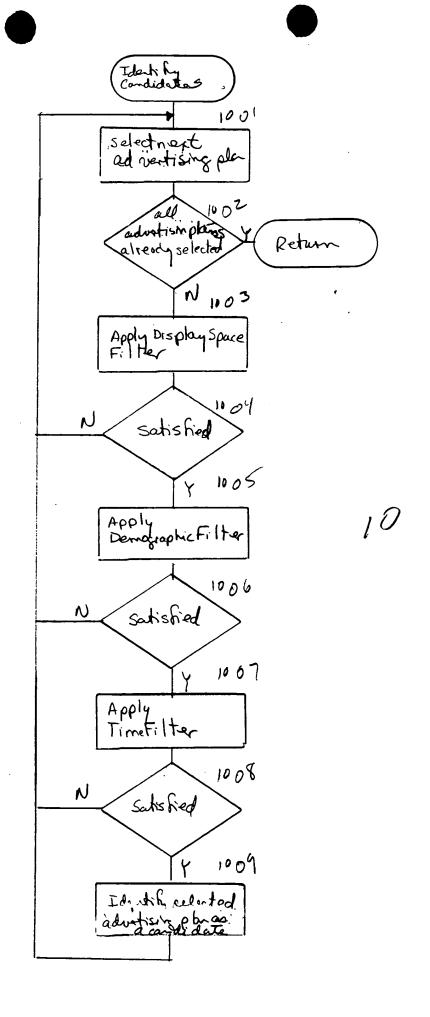
8A

	3.				
	Ad history				_
	BidAmount				
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	Parcast	·			
	Ad To				
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Fis 9



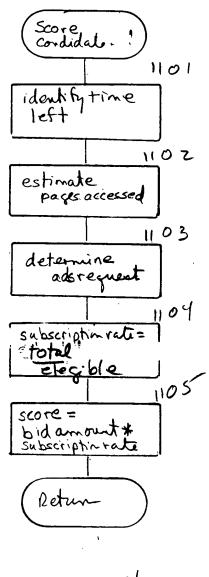
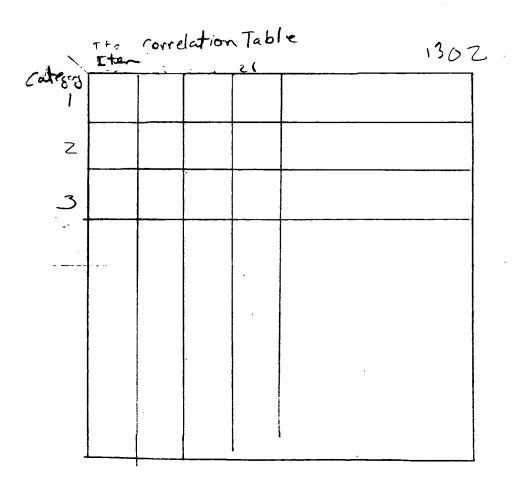


Fig 11

Advertising Parameters
1201
EnterID of Transachon!
Enter Cutegory !
Enter Budget: []  (470 points in your Account)
1207
Enter Price :
Enter Durahn:
(Develop Advensing) Plan

Fig12

Category 3. 1. 1301



F16-13

